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## Transforming the Way People Work

Lynne is an accomplished and passionate developer of high performance individuals and organisations. Clients say that Lynne works 'magic' by bringing together the practical, rational and logical with the sensitive, creative and innovative for a whole brain approach to understanding and developing the way people work.

- Some key successes to date include:
- Design and implementation of Senior Executive Programmes using mentoring as a key element; customers include the highest performing team in one of the top 5 UK banks
- Development of a Board of Trustees with a considerable size asset management portfolio
- Provision of Certificated Management Development Programmes to clients in the retail industry, finance sector and local Chambers of Commerce
- Development of the Challenge Manager product, a new and exciting approach to team building. The challenge results in an outcome for a charity or community, and is aimed at top teams who need to release hidden potential and work together to accept differences and harness strengths in themselves and others
- Team Building and Team Enabling events for numerous clients at specialist facilities in the New Forest, combining the best of indoor and outdoor work in an environment that energises and sparks creativity
- Provision of support for the change process in a housing organisation moving out of a council environment. Work included the analysis and planning of their process of culture change and senior development evolution; ongoing support has included Customer Care Programmes, Team Development Events and Coaching for the senior team
- Business Development Consultancy for clients in the automotive industry; including culture analysis and senior team coaching with a result of enhancing company image and increasing the bottom line through a culture shift towards selling

- Creation and supply of a Sales and Customer Service Programme for a private healthcare company to drive their plans for dramatically increasing their market penetration
- Provision of support to telephone-based community care support teams who had learning objectives to improve their Influencing, Listening and Negotiating Skills to enable better call handling in difficult or sensitive circumstances
- Delivery of an Energy Pod Programme for a growing organisation who wanted quick bursts of learning to start the day
- Identifies Return on Investment with and for customers before, during and after interventions.
- As part of the Challenge Manager Team, Lynne works to provide outstanding consultancy, as well as unique and truly memorable training programmes to meet a broad spectrum of development needs across a range of industry sectors; we pride ourselves on exceeding business requirements whilst providing delegates with fun, innovative and challenging development opportunities